June (Organizational focus)

- Kick-off point person to act as project coordinator? Use of sub-committees? Use of outside facilitator?
- Department head meeting to discuss request for deliverables: short-term and long-term departmental goals, staffing needs and capital needs, other budgetary issues, SWOT analysis
- Inform public of initiative
- Governance issues is current structure working for Hadley? Should we consider Charter?
- Current inventory (where we are): Town profile, executive summary from studies already
 completed with update on implementation, audit findings and related management letter from
 Melanson Heath, staffing analysis organization chart plus positions and current salary as well
 as FTE analysis going back 5 years, high level review of long-range plan
- Salary/wage survey and personnel policy updates

July (Situation Analysis)

- Detailed financial review 5 year revenue projection discussion with FinCom, Assessor and Treasurer
- Detailed review of FY 2015 actuals versus budget and possible impacts on FY 2016 TM budget
- Department head discussions review SWOT analyses
- Preparation for first public forum

August (Situation Analysis)

- TA "state of union" report (wrap up for FY 2015 and outlook for FY 2016, etc.)
- Hold public forum high level "here's where we are", results of SWOT analysis, obtain feedback
- Develop elements of future vision
- Agree upon priorities key goals and roadmap to achieve based on input from forum
- Focus on Capital Plan in support of priorities/goals
- Related Articles for STM?
- Detailed discussion of free cash for FY 2016 and impact on future years

September (Strategy Formulation)

- Agree on action plans
- Update 5-year projection and review
- Key issues discussion for FY 2017
- Budget guidelines established to support vision, key goals communicate to department heads

October (Strategy Formulation)

- Hold public forum for buy in/feedback
- STM

- Revenue analysis with Assessor
- Discuss Treasurer/Collector positions
- TA quarterly update and forecast for FY 2016

November (Strategy and Implementation)

• Meeting with department heads regarding budget questions/concerns

December (Strategy and Implementation)

- · First draft of budgets due
- Revenues fixed, fixed costs discussed and agreed upon

January (Strategy and Implementation)

- Initial budget "roll-up" reviewed in detail
- Issues/concerns identified and communicated to department heads
- Begin individual departmental reviews
- TA quarterly update and forecast for FY 2016

February (Strategy and Implementation)

- Complete individual department reviews
- Finalize Capital Plan
- Related warrant articles?

March (Strategy and Implementation)

Budget to FinCom for review and comment

April (Strategy and Implementation)

- Discussion of any recommended FinCom changes
- Communication of suggested changes to department heads for discussion (if not already occurred)
- Public hearing on budget
- Budget finalized for ATM
- TA quarterly update and forecast for FY 2016

May (Strategy and Implementation)

- ATM
- Continuation of strategic planning process for FY 2017